

Procurement of Materials for Broadband Network

Stage 1 (RFI) REQUEST FOR INFORMATION AND EXPRESSION OF INTEREST

May 2023

I. Tenderers:

RUNE Enia, komunikacijska infrastruktura, d.o.o.
Partizanska cesta 109
6210 Sežana
Slovenia

RUNE Crow d.o.o.
Tumpici 16
51414 Veprinac
Primorsko-goranska zupanija
Croatia

both tenderers hereinafter refer as to: »RUNE«

II. Name:

RUNE - Procurement of Materials for Broadband Network

III. Description:

RUNE aims to deploy a high-capacity fiber network targeting underserved areas in Slovenia and Croatia. The infrastructure will provide residents and small-businesses with a gigabit Next Generation Access (NGA) broadband infrastructure. RUNE will offer wholesale services only, on an active layer open access basis, to other service providers. The infrastructure deployment will leverage, to the maximum possible, the reuse of existing infrastructure and the most efficient technologies and cost reduction measures.

IV. Tender Scope:

RUNE invites potential suppliers to participate in the Request for Expression of Interest (RFI) for the procurement of materials required to deploy fiber network in the targeted areas in Slovenia and Croatia. The list of materials and estimated quantities to be procured are provided in Appendix 3. Note that the quantities are an estimate which might be subject to change. The technical requirements for the materials and cables are provided in Appendix 4 and 5.

V. Tender Procedure:

This tender is being conducted using a three-stage tender procedure. The first stage is a **Request for Expression of Interest (RFI)** to create awareness on the market, update tenderers' knowledge about the technology advancements, and the current state of the art for each procurement segment.

The second stage is the **Request for Quotation (RFQ)**, which is not binding, and done on the indicative targeted technical specifications, prepared on the basis of tenderers knowledge, experience, and information gathered in the RFI step. As a part of the documentation package bidders will have to submit a price list for selected materials and a draft contract will be received defining both parties' obligations.

Bidders that meet the requested criteria set in the RFQ stage will be shortlisted and only the highest-ranking ones will be invited to attend the third stage - **Request for Final Offer (RFFO)**. Meetings will follow, allowing Rune to discuss and evaluate potential options to optimize technical solutions and prices. Technical specifications might be updated in order to reflect potential options acceptable to Rune. Bidders will be asked to submit binding offers in the RFFO stage.

VI. RFI Submission Requirements:

Considering the list of materials to be procured as listed in Appendix 3 and the technical requirements for the materials and cables provided in Appendix 4 and 5 interested parties are requested to submit the following documents:

	Title	Notes
Appendix 1	Application form	Completed and signed
Appendix 2	Bidder’s references	Completed and signed
Appendix 3	List of materials and estimated quantities	Completed and signed
Appendix 4	Technical requirements for the materials	
Appendix 5	Technical requirements for cables	

All materials must comply with relevant industry standards and regulations.

Interested parties could present an alternative to the materials stated in Appendix 3 – List of Materials provided that they offer the same functionality and quality. If this is the case, bidders must provide their own Technical Specifications document for the materials which they show interest for.

VII. RFI Contact Information:

All inquiries related to this tender should be directed to the following contacts:

Petra Bešker, e-mail: petra.besker@ruralnetwork.eu
 Matjaž Pogačnik, e-mail: matjaz.pogacnik@ruralnetwork.eu

VIII. RFI Submission Deadline:

The **deadline** for the submission of the Expression of Interest (EOI) is **9 June 2023, 16:00 CET**. RUNE reserves the right not to accept the offers which arrive after the deadline.

Offers should be sent via email to:

Name: Petra Bešker
 Email: petra.besker@ruralnetwork.eu

Name: Matjaž Pogačnik
 Email: matjaz.pogacnik@ruralnetwork.eu



Bidders who will show interest and will comply with RUNE requirements will be invited to the next stage. Results will not be publicly available, bidders will receive notifications via email.